

# Electric Vehicle Discount Program

## Dealership Discount Details

**Tacoma Nissan**

**Address: 4030 S Tacoma Way, Tacoma, WA 98409**

**Phone: (253) 579-1200**



## Electric Car Purchasing Discounts

Make & Model	2018 Nissan Leaf S	2018 Nissan Leaf SV	2018 Nissan Leaf SL
Starting MSRP	\$32,845	\$36,160	\$38,055
Dealership Discount	-\$2,600	-\$2,000	-\$2,000
Manufacturer Discount	Up to -\$4,000	Up to -\$4,000	Up to -\$4,000
Final Discounted MSRP	<b>~\$26,245</b>	<b>~\$30,160</b>	<b>~\$32,055</b>
Federal Tax Incentive	Up to -\$7,500	Up to -\$7,500	Up to -\$7,500
Total Vehicle Cost	<b>~\$18,745</b>	<b>~\$22,660</b>	<b>~\$24,555</b>
Notes	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.

## Electric Car Leasing Discounts

Make & Model	2018 Nissan Leaf S	2018 Nissan Leaf SV	2018 Nissan Leaf SL
Starting MSRP	\$32,845	\$36,160	\$38,055
Dealership Discount	-\$2,600	-\$2,000	-\$2,000
Cash Rebate	Up to -\$12,025	Up to -\$10,175	Up to -\$10,375
Total	<b>~\$18,220</b>	<b>~\$23,985</b>	<b>~\$25,680</b>
Notes	Cash rebate will vary by month. Visit dealership for details. Partial discount may be applied to online orders.	Cash rebate will vary by month. Visit dealership for details. Partial discount may be applied to online orders.	Cash rebate will vary by month. Visit dealership for details. Partial discount may be applied to online orders.

**BMW Northwest**  
**Address: 4011 20<sup>th</sup> St E, Tacoma, WA 98424**  
**Phone: (253) 922-8700**



### Electric Car Purchasing Discounts

Make & Model	2018 BMW i3	2018 BMW 530e	2018 BMW 530e xDrive	2018 BMW X5 xDrive40e
Starting MSRP	\$45,000	\$53,400	\$54,950	\$63,750
Dealership Discount	-\$1,000	-\$2,500	-\$2,500	-\$2,500
Manufacturer Discount	Will Vary	Will Vary	Will Vary	Will Vary
Final Discounted MSRP	<b>~\$44,000</b>	<b>~\$50,900</b>	<b>~\$52,450</b>	<b>~\$61,250</b>
Federal Tax Incentive	Up to -\$7,500	Up to -\$4,668	Up to -\$4,668	Up to -\$4,668
Total Vehicle Cost	<b>~\$36,500</b>	<b>~\$46,232</b>	<b>~\$47,782</b>	<b>~\$56,582</b>
Notes	<p>All available incentives apply on top of these discounts. Visit dealership for details. Discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.</p>			

### Electric Car Leasing Discounts

Make & Model	2018 BMW i3	2018 BMW 530e	2018 BMW 530e xDrive	2018 BMW X5 xDrive40e
Starting MSRP	\$45,000	\$53,400	\$54,950	\$63,750
Dealership Discount	-\$1,000	-\$2,500	-\$2,500	-\$2,500
Manufacturer Discount	Will Vary	Will Vary	Will Vary	Will Vary
Total	<b>~\$44,000</b>	<b>~\$50,900</b>	<b>~\$52,450</b>	<b>~\$61,250</b>
Notes	<p>All available manufacturer incentives apply on top of these discounts. Visit dealership for details. Discount may be applied to online orders.</p>			

**Northwest MINI**  
**Address: 3901 20<sup>th</sup> St E, Tacoma, WA 98424**  
**Phone: (253) 284-6464**



### Electric Car Purchasing Discounts

Make & Model	2019 MINI Countryman S E All 4 Plug-In Hybrid
Starting MSRP	\$36,900+
Dealership Discount	-\$500
Manufacturer Discount	Will Vary
Final Discounted MSRP	<b>~\$36,400</b>
Federal Tax Incentive	Up to -\$4,001
Total Vehicle Cost	<b>~\$32,399</b>
Notes	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.

### Electric Car Leasing Discounts

Make & Model	2019 MINI Countryman S E All 4 Plug-In Hybrid
Starting MSRP	\$36,900+
Dealership Discount	At least -\$500
Eco-Credit	-\$4,000
Total	<b>~\$32,400</b>
Notes	Partial discount may be applied to online orders.

**Titus-Will Toyota**  
**Address: 3506 S Sprague Ave, Tacoma, WA 98409**  
**Phone: (253) 475-4155**



### Electric Car Purchasing Discounts

Make & Model	2018 Prius Prime Advance	2018 Prius Prime Premium	2018 Prius Prime Plus
Starting MSRP	\$34,777	\$30,322	\$28,303
Dealership Discount	-\$600	-\$500	-\$500
Manufacturer Discount	Will Vary	Will Vary	Will Vary
Final Discounted MSRP	<b>~\$34,177</b>	<b>~\$29,822</b>	<b>~\$27,803</b>
Federal Tax Incentive	Up to -\$4,502	--Up to -\$4,502	Up to -\$4,502
Total Vehicle Cost	<b>~\$29,675</b>	<b>~\$25,320</b>	<b>~\$23,301</b>
Notes	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.

### Electric Car Leasing Discounts

Make & Model	2018 Prius Prime Advance	2018 Prius Prime Premium	2018 Prius Prime Plus
Starting MSRP	\$34,777	\$30,322	\$28,303
Dealership Discount	-\$600	-\$500	-\$500
Manufacturer Discount	Will Vary	Will Vary	Will Vary
Total	<b>~\$34,177</b>	<b>~\$29,822</b>	<b>~\$27,803</b>
Notes	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders.	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders.	Manufacturer discount will vary by month. Visit dealership for details. Partial discount may be applied to online orders.

**Titus-Will Ford**  
**Address: 3606 S Sprague Ave, Tacoma, WA 98409**  
**Phone: (253) 475-4151**



### Electric Car Purchasing Discounts

Make & Model	2018 Ford Fusion Energi SE	2018 Ford Fusion Energi Titanium
Starting MSRP	\$31,400	\$32,400
Dealership Discount	-\$1,000	-\$1,000
Manufacturer Discount	Rebates	Rebates
Final Discounted MSRP	<b>~\$30,400</b>	<b>~\$31,400</b>
Federal Tax Incentive	Up to -\$4,007	Up to -\$4,007
Total Vehicle Cost	<b>~\$26,393</b>	<b>~\$27,393</b>
Notes	Qualifies for additional rebates. Visit dealership for details. Discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.	Qualifies for additional rebates. Visit dealership for details. Discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.

### Electric Car Leasing Discounts

Make & Model	2018 Ford Fusion Energi SE	2018 Ford Fusion Energi Titanium
Starting MSRP	\$31,400	\$32,400
Dealership Discount	-\$1,000	-\$1,000
Manufacturer Discount	Rebates	Rebates
Total	<b>~\$30,400</b>	<b>~\$31,400</b>
Notes	Qualifies for additional rebates. Visit dealership for details. Discount may be applied to online orders.	Qualifies for additional rebates. Visit dealership for details. Discount may be applied to online orders.

**Tacoma Dodge Chrysler Jeep RAM**  
**Address: 4101 S Tacoma Way, Tacoma, WA 98409**  
**Phone: (253) 475-7300**



### Electric Car Purchasing Discounts

Make & Model	2018 Chrysler Pacifica Plug-In Hybrid
Starting MSRP	\$42,285
Dealership Discount	-\$3,000
Final Discounted MSRP	<b>~\$39,285</b>
Federal Tax Incentive	Up to -\$7,500
Total Vehicle Cost	<b>~\$31,785</b>
Notes	Discount may be applied to online orders. Federal Tax Incentive available to those who qualify. Consult with tax professional to see if you qualify.

### Electric Car Leasing Discounts

Make & Model	2018 Chrysler Pacifica Plug-In Hybrid
Starting MSRP	\$42,285
Dealership Discount	-\$3,000
Total	<b>~\$39,285</b>
Notes	Dealership discount may be applied to online orders

## Home Charger Equipment Discount Details

Visit [www.evsolutions.com](http://www.evsolutions.com) or [www.Emotorwerks.com](http://www.Emotorwerks.com) for charger specs.



TurboCord Dual  
Charger



JuiceBox Pro 40



JuiceBox Pro 32

Make & Model	Webasto TurboCord Dual Charger	EMotorWerks JuiceBox Pro 40	EMotorWerks JuiceBox Pro 32
Retail	~\$499	\$120 off!	\$40 off!
Discount	-\$50		
Total	<b>\$449</b>	<b>\$499</b>	<b>\$459</b>
Notes	Promo code: TPU50. Enter promo code at check out to receive discount. Visit <a href="http://Evsolutions.com">Evsolutions.com</a>	Visit landing page link to receive discount.	Visit landing page link to receive discount.

## Electric Bike Discount Details

Old Town Bicycles  
Address: 3009 N McCarver St, Tacoma, WA 98403  
Phone: (253) 573-9400



2018 Men's Specialized Turbo Vado 3.0



2018 Raleigh Electric Retroglide iE Step Thru



2018/2019 Specialized Turbo Como 2.0

Make & Model	Specialized Turbo Vado	Specialized Turbo Como	Raleigh Electric Bikes
Retail	\$2,800-\$5,000	\$2,800-\$3,200	\$1,199-\$3,799
Discount	10% off	10% off	10% off
Total	<b>\$2,520-\$4,500</b>	<b>\$2,520-\$2,880</b>	<b>\$1,079.10-\$3,419.10</b>
Notes	Retail price dependent on selected model. Men's and women's bikes available. Available for online orders	Available for online orders	Retail price dependent on selected model. Not available for online orders



## A side view of a black Giant bicycle. The frame is black with 'GIANT' written in silver on the down tube. It has black tires, a black saddle, and black handlebars. The bike is shown against a white background.

[illegible]